# **1** Inventory Management

## 1.1 Inventory System

Inventory is a physical resource that a firm holds in stock with the intent of selling it or transforming it into a more valuable state.

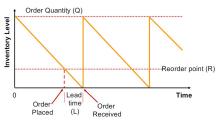
Inventory system is a set of policies and controls that monitor levels of inventory and determine what levels should be maintained, when stock should be replenished, and how large orders should be. Decisions:

- 1. Order quantity (Q): How much should we order?
- 2. Reorder point (ROP; R): When should we place an order?
- 3. *Safety stock* (*SS*): How much safety stock should we maintain?

## **Objectives:**

- 1. Maximize the level of customer service by avoiding understocking.
- 2. Minimize the *cost* of providing an adequate level of customer service.
- 3. Maximize the *profit*.

The Inventory Cycle:



#### 1.2 Inventory Management Under Deterministic Demand

*Batch Sizing*: Determination of *Q* when ordering.

- 1. Using a large order size (i.e., ordering infrequently): we suffer a large inventory holding cost.
- 2. Using a small order size (i.e., ordering frequently): we suffer a large fixed cost of ordering.

The order quantity that minimizes the total cost per period is called the *Economic* Order Quantity (EOO). Total Cost Formula:

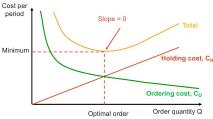
1. The holding cost depends on average stock: Q/2.

2. Ordering cost depends on number of orders per period: D/Q.

The total cost per period formula as a function of the batch size ordered (*Q*):

$$T(Q) = \frac{Q}{2}C_H + \frac{D}{Q}C_O$$

D is the demand per period, Q is the batch (lot) size,  $C_0$  is the (fixed) cost of placing one order and  $C_H$  is the cost of holding one item in store for one period (financing and physical storage).



Find the  $Q^*$  that minimizes T(Q):

$$EOQ = Q^* = \sqrt{2D\frac{C_o}{C_H}}$$

Reorder Point: The point in time by which stock must be ordered to replenish inventory before a stockout occurs.

R = dL + SS

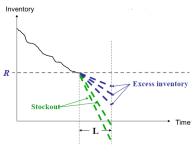
*R* is the reorder point, *d* is the average demand per time period (constant), L is the number of time periods between placing order and delivery and SS is the safety stock.

1.3 Inventory Management Under Stochastic Demand

(O, R) Decisions:

- 1. We choose *R* to meet the demand during lead time.
- 2. Tradeoff in Q: Fixed cost versus holding cost.

Demand is random and stationary. Expected demand is  $\lambda$  per unit time.



We assume that *D* represents the *demand* during the lead time and has probability distribution f(x) with mean  $\mu$  and standard deviation  $\sigma$ . Average inventory level before an order arrives is  $s = R - \mu$ .

 $T = \frac{Q}{1}$ 

Expected shortage per cycle is:

$$n(R) = \int_0^R 0f(x)dx + \int_R^\infty (x-R)f(x)dx$$
$$= \int_R^\infty (x-R)f(x)dx = \sigma L\left(\frac{R-\mu}{\sigma}\right)$$

Standard loss function  $L(z) = \phi(z) - z(1 - z)$  $\Phi(z)$ ).

(Q, R) Model: The expected total cost per unit time = fixed cost + holding cost +stockout (backorder) cost.

$$C(Q) = h\left(s + \frac{Q}{2}\right) + \frac{K}{T} + p\frac{n(R)}{T}$$
$$= h\left(\frac{Q}{2} + R - \lambda L\right) + K\frac{\lambda}{Q} + p\frac{\lambda n(R)}{Q}$$

ding cost per unit p demand.

$$Q = \sqrt{\frac{2\lambda[K + pn(R)]}{h}}$$
$$F(R) = 1 - \frac{Qh}{p\lambda}$$

## 1.4 Newsvendor Model

Newspapers are *perishable* and daily sales are represented by the random variable D.

*Newsvendor Model:* The expected cost = total overage (not enough demand) + underage cost (too much demand):

$$G(Q, D) =$$

$$c_0 \max(0, Q - D) + c_u \max(0, D - Q)$$

 $c_0$  is the unit cost of overage and  $c_1$  is the unit cost of underage.

The expected cost function G(Q) = $\mathbb{E}[G(O, D)]$  is given by:

$$\int_{0}^{Q} c_o(Q-x)f(x)dx + \int_{Q}^{\infty} c_u(x-Q)f(x)dx$$

The optimal order quantity  $Q^*$  satisfy:

$$F(Q^*) = \frac{c_u}{c_u + c_o} \quad [= \mathbb{P}(D \le Q^*)]$$

# 2 Decision Analysis 2.1 Decision-making Framework

Different decisions rules lead to different optimal actions based on *payoff tables*:

- 1. Maximax: Maximize the maximum payoff (i.e., under the best-case scenario). High risk, high return strategy.
- 2. Maximin: Maximize the minimum payoff (i.e., under the worst-case scenario). Low risk, low return strategy.
- 3. Maximize Expected Monetary Value (EMV) using the probabilities for each state of nature.

# 2.2 Decision Trees

Structure problem as a sequence of decisions and outcomes:



Best decision: Roll the payoffs back from the leaves to the root of the tree based on decision rules such as:

- 1. To overcome an event node, find average payoff over all possible events.
- 2. To overcome a decision node, take decision with maximum payoff.

Results in action plan for each future contingency with expected monetary value or payoff (EMV).

# 2.3 Sensitivity Analysis

If the values for purchases, profits and probabilities are not accurate, we can assume that the probability is p. The optimal decision then depends on the probability p.

## 2.4 Expected Value of Perfect Information

Expected value of perfect information (EV-PI): The maximum amount willing to pay to know the future.

$$EVPI = EMV w / PI - EMV$$

Expected value of sample/imperfect information (EVSI): The maximum amount willing to pay to get an expert's opinion given his/her ability to understand the environment, denoted by q.

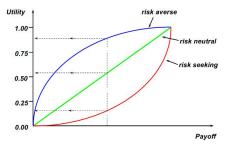
Let *a* be the event that the expert says *A* and b the event that the expert says B.

*Bayes'* Rule: Given  $P(a \mid A) = q_1$  and  $P(b | B) = q_2$ :

$$P(A \mid a) = \frac{P(a \mid A)P(A)}{P(a)}$$
$$= \frac{P(a \mid A)P(A)}{P(a \mid A)P(A) + P(a \mid B)P(B)}$$

## 2.5 Risk Attitude

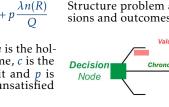
Risk attitude can be captured by *utility* functions.



A risk averse decision maker assigns the largest relative utility to any payoff but has a diminishing marginal utility for increased payoffs.

A risk seeking decision maker assigns the smallest utility to any payoff but has an increasing marginal utility for increased payoffs.

A risk neutral decision maker falls in between these two extremes and has a constant marginal utility for increased payoffs.



K is the setup cost p purchase price (cost) per unit and p is the penalty cost per unit of unsatisfied

**Optimal** solution:

$$Q = \sqrt{\frac{2\lambda[K + pn(R)]}{h}}$$
$$F(R) = 1 - \frac{Qh}{n\lambda}$$

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# 3 Dynamic Programming

# 3.1 Stagecoach Problem

The greedy algorithm is fast with complexity of O(NK), where N and K are the number of stages and number of nodes in each stage, respectively. However, it does not guarantee optimality.

An exhaustive search can guarantee an optimal solution, but it is time consuming with complexity of  $O(K^N)$ .

The *dynamic programming* approach is based on backward inductions starting at the last stage and it guarantees an optimal solution with complexity of  $O(NK^2)$ :

- 1. Start from the last stage and work In probabilistic dynamic programming, backward.
- 2. At each node of a particular stage, find an optimal route to location J based on the optimal routes to location *I* from the child nodes of the current node.
- 3. The algorithm terminates when the first stage is done.

## 3.2 Sequential Decision Models

System dynamics:

- *n*: stage index
- *s<sub>n</sub>*: state of the system in stage *n*
- $s_{n+1} = g_n(s_n, x_n)$ : state transition (how the system state moves from stage *n* to stage n + 1 if action  $x_n$  is taken in stage *n*)
- $c_n(s_n, x_n)$ : system cost in stage n
- c<sub>N</sub> (s<sub>N</sub>): system cost in stage N

The system optimization problem is the following minimization problem:

$$\min_{x_{n}} c_{N}(s_{N}) + \sum_{n=0}^{N-1} c_{n}(s_{n}, x_{n})$$

Define new reward-to-go functions:

$$f_n(s_n, x_n) = c_n(s_n, x_n) + f_{n+1}^*(g_n(s_n, x_n))$$
$$f_n^*(s_n) = \min_{x_n} f_n(s_n, x_n)$$

We obtain an optimality condition (Bellman equation):

$$f_n^*(s_n) = \min_{x_n} c_n(s_n, x_n) + f_{n+1}^*(g_n(s_n, x_n))$$

# ming

Dynamic Programming is based on the principle of optimality: A truncated optimal solution is also an optimal solution to the truncated sub-problem.

In deterministic dynamic programming, a pair of state and action in stage *n* leads to a unique state in stage n + 1. The optimality conditions are:

$$f_n^*(s_n) =$$

$$\min_{x_n \in U_n} c_n(s_n, x_n) + f_{n+1}^* (g_n(s_n, x_n))$$

The constraints in stage *n* are defined by  $U_n$ .

3.4 Probabilistic Dynamic Program ming

the state in stage n+1 is governed by a probability distribution  $p_{nt}(s_n, x_n)$  that is completely determined by state s and action x in stage n.

In the optimality equations, we solve an optimization problem by minimizing the expected value:

 $f_n^*(s_n) = \min$ 

$$\sum_{n=1}^{S} p_{nt}(s_n, x_n) \left( c_n(s_n, x_n, t) + f_{n+1}^*(t) \right)$$

When S = 1, we recover deterministic dynamic programming.

# 4 Markov Chains

## 4.1 Stochastic Processes

Stochastic process is a collection of indexed random variables (RVs)  $X_t, t \in T$ which are typically statistically dependent.

*State space* is the set of possible values of other state.  $X_t$ 's.

## 4.2 Discrete Time Discrete State Stochastic Processes

Discrete space:  $X_t$ 's are discrete RVs  $\{X_1, X_2, X_3, \ldots\}.$ 

Discrete time: 
$$T = \{0, 1, 2, 3, ...\}.$$

Markovian property: The probabilities that govern a transition from state i at time t to state j at time t + 1 only depend on the state *i* at time *t* and not on the states the process was in before time *t*.

$$P(X_{t+1} = j | X_0 = i_0, \dots, X_t = i_t) = P(X_{t+1} = j | X_t = i_t)$$

**3.3 Deterministic Dynamic Program-** Transition probabilities are called *statio-* A class is called *absorbing* if it is not posnary if:

$$P(X_{t+1} = j | X_t = i) = P(X_1 = j | X_0 = i)$$

The stationary transition probabilities are conveniently stored in a transition matrix.

$$P_{ij} = \mathbb{P}\left(X_1 = j \mid X_0 = i\right)$$

# 4.3 Markov Chains

MC is completely characterised by transition probabilities  $P_{ii}$  from state *i* to state *i* that are stored in an  $n \times n$  transition matrix *P*.

Rows of transition matrix sum up to 1. Such a matrix is called a *stochastic matrix*. Initial distribution of states is given by an initial probability vector:

$$q^{(0)} = \left(q_1^{(0)}, \dots, q_n^{(0)}\right)$$

Chapman-Kolmogorov Equations: The nstep transition probabilities  $P_{ii}^{(n)} =$  $P(X_n = i | X_0 = i)$  obey the following law (for arbitrary 0 < m < n):

$$P_{ij}^{(n)} = \sum_{k} P_{kj}^{(n-m)} P_{ik}^{(m)}$$

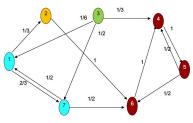
The *n*-step transition probability matrix  $P^{(n)}$  is the *n*-th power of the 1-step transition probability matrix *P*:

 $P^{(n)} = P^n$ 

## 4.4 The Transition Network

A stochastic matrix is said to be *irreducible* if each state is accessible from each

Classes of States: State i and j communicate if *i* is accessible from *j* and *j* is accessible from *i*. Communicating states form *classes*. The state space may be partitioned into disjoint classes.



sible to escape from it.

A class A is said to be *accessible* from a class *B* if each state in *A* is accessible from each state in *B*.

## 4.5 First Passage Times

The first passage time from state *i* to state  $j H_{ij}$  is the number of transitions until the process hits state *j* if it starts at state *i*.

Define  $f_{ii}(k) = P(H_{ii} = k)$ , probability that the first passage from state *i* to state occurs after k transitions. The expected first passage time is

$$\mathbb{E}(H_{ij}) = f_{ij}(1) + 2f_{ij}(2) + 3f_{ij}(3) + \dots$$

The law of total probability gives:

$$P_{ij}^{(n)} = P_{jj}^{(n-1)} f_{ij}(1) + \cdots + P_{jj} f_{ij}(n-1) + f_{ij}(n)$$

Hence  $P_{ij}^{(n)} = \sum_k P_{jj}^{(n-k)} f_{ij}(k)$  results in the recursive formula:

 $f_{ij}(1) = P_{ij}$  $f_{ij}(2) = P_{ij}^{(2)} - f_{ij}(1)P_{jj}$ 

The law of total probability shows:

$$\mathbb{E}(H_{ij}) = \sum_{k} \mathbb{E}(H_{ij} | C_k) P_{ik}$$
$$= P_{ij} + \sum_{k \neq j} (1 + \mathbb{E}(H_{kj})) P_{ik}$$
$$= 1 + \sum_{k \neq j} \mathbb{E}(H_{kj}) P_{ik}$$

Hence, we can find expected first passage times by solving systems of equations.

## 4.6 Long-Term Behaviour

Distribution of  $X_n$ : The probability vector for  $X_n$  is:

$$q^{(n)} = q^{(n-1)}P = \dots = q^{(0)}P^{(n)}$$

As *n* tends to infinity:

$$\lim_{n \to \infty} q^{(n)} = \lim_{n \to \infty} q^{(0)} P^{(n)} = q^{(0)} \lim_{n \to \infty} P^{(n)}$$

The limit may not exist when the process has periodic behaviour. Period of a state

*i* is equal to the greatest common divisor of *n* such that  $P_{ii}^{(n)} > 0$ 

Aperiodicity: A state with period 1 is called aperiodic. State i is aperiodic if and only if there exists *N* such that  $P_{ii}(N) > 0$ 

and  $P_{ii}^{(N+1)} > 0$ .

## 4.7 Steady-State Distributions

Aperiodicity is a class property, i.e., if one state in a class is aperiodic, then so are all others.

If a Markov chain is irreducible and aperiodic, then all limits exist:

$$\overline{P}_{ij} = \lim_{n \to \infty} P_{ij}^{(n)}$$

All rows of its long-term transition probability matrix  $\overline{P}$  are identical to the unique solution  $\pi = (\pi_1, \dots, \pi_m)$  of the equations:

$$\pi P = \pi, \quad \sum_{i=1}^{m} \pi_i = 1$$

The probability vector  $\pi$  is called the steady-state (or stationary) probability distribution of the Markov chain. If process hits state *i*, a payoff of g(i) is realized, then the average payoff per period after *n* transitions is:

$$Y_n = \frac{g(X_1) + \ldots + g(X_n)}{n}$$

Long-run expected average payoff per time period:

$$\lim_{n \to \infty} \mathbb{E}(Y_n) = \sum_{j=1}^m \pi_j g(j)$$

# **5 Queueing Theory** 5.1 Queueing System

Components of a queueing system:

- 1. Arrival: Customers enter the queueing system and join a queue.
- 2. *Queue discipline:* A member of the queue is selected for service by some rule.
- 3. Service: The customer is served before leaving the queueing system.

Main uncertainty drivers are interarrival times (times between the arrival of customers) and service times (times for service of a customer).

The number of customers in the system at time t, N(t), is called the state of the *system* at time *t*.

$$x_n$$

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Kendall's notation: Simple queueing systems are conventionally labelled by:

- U: interarrival distribution
- V: service time distribution (most commonly used notation: D for deterministic, M for exponential, and *G* for general distribution)
- *s*: number of servers
- *κ*: capacity (maximum number of customers in service and queue)
- W: queueing discipline (e.g., FIFO, LIFO, priority based)

## 5.2 Arrival and Service Processes

The *arrival rate*  $\lambda$  is the expected number of arrivals per unit time. The expected time between two arrivals is  $1/\lambda$ .

The *service rate*  $\mu$  is the expected number of customers that can be served by one of the servers per unit time. The expected service time per customer is  $1/\mu$ .

In a Poisson arrival process with arrival rate  $\lambda$ , the probability for k customers to arrive in [0, t] is:

$$P(X = k) = \frac{(\lambda t)^k e^{-\lambda t}}{k!}$$

The sequence of *interarrival times*  $T_n$  denotes the elapsed time between the (n-1)th and the *n*-th event.

In an exponential service process with service rate  $\mu$ , the probability density function for service time is:

$$f(t) = \mu e^{-\lambda}$$

The probability that the service time *T* is less than some t is

$$P(T \le t) = 1 - e^{-\mu}$$

If T is exponentially distributed, then T has the lack of memory property:

$$P(T > t + s \mid T > s) = P(T > t)$$

The minimum property: If  $T_1, \ldots, T_n$  are independent and exponentially distributed random variables with parameters  $\lambda_1, \dots, \lambda_n$  then  $T = \min\{T_1, \dots, T_n\}$  is exponentially distributed with parameter  $\lambda = \lambda_1 + \ldots + \lambda_n.$ 

Disaggregation of arrival processes: Consider customers arriving with exponential interarrival times at rate  $\lambda$ . There are *n* 

bability that a customer of type *i* arrives. Then the interarrival times of customers of type *i* are exponentially distributed with parameters  $\lambda_i = p_i \lambda$ . Utilization:

# 5.3 Steady-State Metric

After sufficient time has elapsed, the state of the system becomes essentially independent of the initial state and the elapsed time.

 $P_n$  is the probability of exactly *n* custo-

mers in the system. The expected number of customers in the  $p_n$  c system is:

$$L = \sum_{n=0}^{\infty} nP_n$$

The expected queue length (excludes customers being served) is:

$$L_q = \sum_{n=s}^{\infty} (n-s)P_n$$

W is the expected waiting time in the system (includes service time) for each individual customer.

 $W_q$  is the expected waiting time in the queue (excludes service time) for each individual customer.

$$W = W_q + \frac{1}{\mu}$$

Little's Formula: In steady state the expected queue length when a customer arrives is the same as the expected queue length when leaves the queue:

$$L_a = \lambda W_{a}, \quad L = \lambda W$$

If the system is in steady state, then the distribution characterized by the probability mass function  $p_n = P(N = n)$  is called the steady-state distribution.

$$p_n = \lim_{t \to \infty} P(N(t) = n)$$

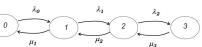
# 5.4 Birth-and-Death Processes

Given time *t* and state N(t) = n, the probability distribution of the remaining time until the next birth or death is exponential with parameter  $\lambda_n$  and  $\mu_n$  respectively.

dependent and the process is in steady tem, L: state.

Define  $E_n$  and  $L_n$  to be the rate (average number of events per unit time) at which the system enters and leaves state n, respectively.

 $E_n = L_n$ 



tion

$$E_n = p_{n-1}\lambda_{n-1} + p_{n+1}\mu_{n+1}$$
$$L_n = p_n(\lambda_n + \mu_n)$$

e:

$$\begin{aligned} \mu_1 p_1 &= \lambda_0 p_0 \\ \mu_{n+1} p_{n+1} &= \lambda_n p_n, \quad n \geq 1 \end{aligned}$$

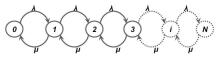
$$p_n = c_n p_0, \quad c_n = \frac{\lambda_0 \lambda_1 \dots \lambda_{n-1}}{\mu_1 \mu_2 \dots \mu_n}$$

Notice that 
$$p_0 + p_1 + p_2 + ... = 1$$
:

$$p_0 = \frac{1}{1 + c_1 + c_2 + \cdots}$$
$$p_n = \frac{c_n}{c_0 + c_1 + c_2 + \cdots}$$

## 5.5 Queues

M/M/1: the arrival process is Poisson, the service time is of an exponential distribution, and there is only one server.



For the M/M/1 system, we have  $\lambda_n =$  $\lambda, \mu_n = \mu$  for all *n*.

$$c_n = \left(\frac{\lambda}{\mu}\right)^n = \rho^n$$
$$p_0 = \frac{1}{1 + \rho + \rho^2 + \dots} = 1 - \rho$$
$$p_n = c_n p_0 = (1 - \rho)\rho^n$$

types of customers with  $p_i$  being the pro- The random variables are mutually in- Average number of customers in the sys-

$$L = \sum_{i=0}^{\infty} ip_i = \sum_{i=0}^{\infty} i\rho^i (1-\rho) = \frac{\rho}{1-\rho}$$

Average queue length, *L<sub>a</sub>*:

$$L_q = \sum_{i=1}^{\infty} (i-1)p_i = \frac{\rho}{1-\rho} - (1-p_0) = \frac{\rho^2}{1-\rho}$$

Average time customers spend in the system.  $\overline{W}$ :

$$W = \frac{\rho}{(1-\rho)\lambda} = \frac{1}{\mu(1-\rho)}$$

Average waiting time,  $W_a$ :

$$W_q = W - \frac{1}{\mu} = \frac{\rho}{\mu(1-\rho)}$$

M/M/s: the arrival process is Poisson, the service time is of an exponential distribution, and there are s servers.

$$\begin{array}{c}
\lambda & \lambda & \lambda & \lambda & \lambda \\
0 & 1 & 2 & 3 & s & N \\
\mu & 2\mu & 3\mu & s\mu & s\mu & s\mu
\end{array}$$

For the *M*/*M*/*s* system, 
$$\mu_n = n\mu$$
 for  $n < s$   
and  $\mu_n = s\mu$  for  $n \ge s$ .

$$p_{0} = \frac{1}{\sum_{n=0}^{s-1} \frac{(\lambda/\mu)^{n}}{n!} + \frac{(\lambda/\mu)^{s}}{s!} \left(\frac{s\mu}{s\mu-\lambda}\right)}$$
$$p_{n} = \begin{cases} \frac{(\lambda/\mu)^{n}}{n!} p_{0} & \text{if } O \le n \le s\\ \frac{(\lambda/\mu)^{n}}{s!s^{n-s}} p_{0} & \text{if } n \ge s \end{cases}$$
$$L_{q} = \left(\frac{(\lambda/\mu)^{s+1}}{(s-1)!(s-\lambda/\mu)^{2}}\right) p_{0}$$

# 6 Regression Analysis 6.1 Linear Regression Model

The relationship/equation that describes how the *dependent variable* y is related

to an *independent variable x* and an *error* term  $\varepsilon \sim \mathcal{N}(0, \sigma^2)$  is called the *regression* model.

# $y = \alpha + \beta x + \varepsilon$

 $\alpha$  and  $\beta$  are parameters of the model, called the intercept and the slope, respectively.

*Curve fitting:* Find parameters a and b The bigger |R| is, the stronger linear relasuch that the deviations between model tionship between the two variables is.

predictions  $a + bx_i$  and observations  $y_i$ are small at all data points. A popular criteria is the error sum of the squares (ESS).

Forecast errors or residual errors or deviations for an example line:

 $e_i = a + bx_i - y_i$ 

# 6.2 Least Squares Method

Least squares criterion:

$$\min_{a,b} ESS(a,b) = \sum_{i=1}^{n} (a + bx_i - y_i)^2$$

Optimality conditions: Least square solution when  $\frac{\partial ESS(a,b)}{\partial a} = \frac{\partial ESS(a,b)}{\partial b} = 0.$ 

$$a + b\overline{x} = \overline{y}$$

Hence the line of best fit y = a + bx passes through the average point  $(\overline{x}, \overline{y})$ .

$$\overline{x} = \frac{\sum x_i}{n}; \quad \overline{y} = \frac{\sum y_i}{n}$$

The optimal parameters are given by:

$$b = \frac{\sum x_i (y_i - \overline{y})}{\sum x_i (x_i - \overline{x})}$$
$$a = \overline{y} - b\overline{x}$$

## 6.3 Correlation

The correlation coefficient *R* is a measure of the strength of the linear relationship between two variables.

$$R = \frac{S_{xy}}{\sqrt{S_{xx}S_{yy}}}$$

The variance and the covariance of X and *Y* are given by:

$$S_{XX} = \sum_{i=1}^{n} (x_i - \overline{x})^2; \quad S_{YY} = \sum_{i=1}^{n} (y_i - \overline{y})^2$$
$$S_{XY} = \sum_{i=1}^{n} (x_i - \overline{x}) (y_i - \overline{y})$$

an be interpreted as the propor  
me the process is in state 
$$n$$
.

$$E_n = p_{n-1}\lambda_{n-1} + p_{n+1}\mu_{n+1}$$
$$L_n = p_n(\lambda_n + \mu_n)$$

$$\mu_1 p_1 = \lambda_0 p_0$$
$$_{+1} p_{n+1} = \lambda_n p_n, \quad n$$

## 6.4 Error Decomposition

Partition of the total sum of squares: Total sum of squares (TSS) = error sum of squares (ESS) + regression sum of squares (RSS).

$$\sum_{i=1}^{n} (y_i - \overline{y})^2 = \sum_{i=1}^{n} (y_i - \hat{y}_i)^2 + \sum_{i=1}^{n} (\hat{y}_i - \overline{y})^2$$

The  $R^2$  statistic (the coefficient of determination) indicates how well an estimated regression function fits the data. It measures the proportion of the total variation in the dependent variable y around its mean that is accounted for by the independent variable in the estimated regression equation.

$$R^2 = \frac{RSS}{TSS} = 1 - \frac{ESS}{TSS} = \frac{S_{xy}^2}{S_{xx}S_{yy}}$$

## 6.5 Statistics and Regression

In statistics, confidence interval estimates replace point estimates so that we obtain more reliable estimates for population means and population proportions.

a t-distribution), the middle area in the graph below is the confidence level and the area of the two tails is the significance level:



In statistics, we conduct *hypothesis testing* to test theories and claims based on the data.

Framework for conducting hypothesis testing (the population mean):

- 1. Assume *m* is the sample mean and  $\mu$  is the population mean.
- 2. Make a null hypothesis  $H_0$ :  $m = \mu$ , and an alternative hypothesis  $H_1$ :  $m \neq u$ .
- 3. Select a *significance level*  $\alpha$  and find out its critical value z.
- 4. Calculate test statistic: t = (m m) $\mu$ )/SE, where  $SE = \sigma/n^{1/2}$ .
- 5. Reject  $H_0$  if the absolute value of t is larger than the z-value. Otherwise, do not reject  $H_0$ .

In regression analysis, the *t*-statistic for the slope is calculated based on the null hypothesis that the slope is equal to zero and *p*-value is equal to the tail probability. For a regression equation to be meaningful or significant, we want to see a large value of t-statistic and a small value of p value for the slope. Equivalently, we want to see that zero is outside of some relevant confidence interval for the slope.

The standard error measures the scatter in the actual data around the estimate regression line. It is an unbiased estimated value for the parameter  $\sigma$ , the variance of the error term.

$$S_e = \sqrt{\frac{\sum_{i=1}^{n} (y_i - (a + bx_i))^2}{n - 2}}$$

It can be proved that  $(b-\beta)/S_h$  is of a Student's t-distribution with n-2 degrees of freedom.

$$S_b = S_e / \sqrt{\sum_{i=1}^n (x_i - \overline{x})^2}$$

## 7 Forecasting

# 7.1 Multiple Linear Regression

For a standard normal distribution (or pendent variable y to more than one independent variables  $\{x_1, x_2, \dots, x_k\}$  and the noise e which is of a normal distribution that is independent of independent variables. The multiple linear regression model is:

$$y = \alpha + \beta_1 x_1 + \beta_2 x_2 + \ldots + \beta_k x_k + \epsilon$$

 $\alpha$  represents the intercept and  $\beta$ 's are the coefficients of the contribution by the independent variables.

If two independent variables correlate strongly with each other, they are nearly collinear and we should not include both as explanatory variables.

Multiple regression process:

- 1. Backward elimination: Starting with all variables included, test each of these variables for a significant relationship with the dependent variable and remove the variable with the largest p-value.
- 2. Forward selection: Start with one or more variables included, test each of these variables for a significant relationship with the dependent variable Add the variable with a small *p*-value.

of both forward selection and backward elimination.

Spurious correlation: Correlation does not imply causation. Two variables are statistically correlated, but have no causal connection in reality.

Simpson paradox: The correlation coefficient sign for the whole data set is different from the correlation coefficient signs for two or more subsets.

# 7.2 Time Series Forecasting

Given historical observations over time of some quantity of interest (a random variable), we study typical statistical properties:

- 1. Trend: Long term direction.
- 2. Seasonality: Repeating patterns.
- 3. Cycle: Economic cycles.
- 4. Correlations:

 $F_t$ 

We predict future based on historical observations.

Moving Average: The general formula for *m*-period moving average is:

$$=\frac{X_{t-m}+\ldots+X_{t-2}+X_{t-1}}{m}$$

Multiple linear regression relates a de- We define  $e_t = x_t - F_t$  as the forecast error in period t.

Measures of forecast error over *n* periods:

1. Mean Absolute Deviation (MAD):

$$MAD = \frac{\sum_{i=1}^{n} |e_i|}{n}$$

2. Mean Squared Error (MSE):

$$MSE = \frac{\sum_{i=1}^{n} e_i^2}{n}$$

3. Mean Absolute Percentage Error (MAPE):

$$MAPE = \frac{\sum_{i=1}^{n} |e_i| / x_i}{n}$$

Exponential smoothing: The smoothed average of period t is equal to the weighted average of the current observation and the smoothed average in the most recent past time period.

$$E_t = \alpha X_t + (1 - \alpha)E_{t-1}$$
$$= E_{t-1} + \alpha (X_t - E_{t-1})$$

3. Stepwise selection: A combination  $\alpha \in (0,1)$  is called the smoothing parame- Exponential smoothing with multiplicative ter. The prediction equation (k-step) is seasonality:  $F_{t+k} = E_t$ .

The weights in exponential smoothing:

$$E_t = (1 - \alpha)^{k+1} E_{t-k-1} + \alpha \left[ X_t + (1 - \alpha) X_{t-1} + \dots + (1 - \alpha)^k X_{t-k} \right]$$

The forecast of exponential smoothing takes all past observations into account by giving more weights on more recent observations (the weight decreases exponentially back in time). Winters' multiplicative smoothing:

1. Base:

$$E_t = \alpha \frac{X_t}{S_{t-c}} + (1-\alpha)(E_{t-1} + T_{t-1})$$

2. Trend:

$$T_{t} = \beta \left( E_{t} - E_{t-1} \right) + (1 - \beta) T_{t-1}$$

3. Seasonality:

$$S_t = \gamma \frac{X_t}{E_t} + (1 - \gamma)S_{t-c}$$

Prediction equation (*k*-step):

 $F_{t+k} = (E_t + kT_t)S_{t+k-c}$ 

 $\alpha, \beta, \gamma \in (0, 1)$  are given smoothing para meters. c is the number of seasons. Winters' additive smoothing:

$$E_{t} = \alpha (X_{t} - S_{t-c}) + (1 - \alpha) (E_{t-1} + T_{t-1})$$
  

$$T_{t} = \beta (E_{t} - E_{t-1}) + (1 - \beta) T_{t-1}$$
  

$$S_{t} = \gamma (X_{t} - E_{t}) + (1 - \gamma) S_{t-c}$$

Here seasonality is used as an addition rather than a multiplier.

 $F_{t+k} = E_t + kT_t + S_{t+k-c}$ 

Exponential smoothing with trend:

$$E_t = \alpha X_t + (1 - \alpha) (E_{t-1} + T_{t-1})$$
$$T_t = \beta (E_t - E_{t-1}) + (1 - \beta) T_{t-1}$$

$$F_{t+k} = (E_t + kT_t)$$

$$E_t = \alpha \frac{X_t}{S_{t-c}} + (1-\alpha)E_{t-1}$$
$$S_t = \gamma \frac{X_t}{E_t} + (1-\gamma)S_{t-c}$$

$$F_{t+k} = E_t S_{t+k-c}$$

Exponential smoothing with additive seasonality:

$$E_t = \alpha \left( X_t - S_{t-c} \right) + (1 - \alpha) E_{t-1}$$
  
$$S_t = \gamma \left( X_t - E_t \right) + (1 - \gamma) S_{t-c}$$

$$F_{t+k} = E_t + S_{t+k-c}$$

# 7.3 Confidence Intervals

The square root of MSE is the standard deviation of the forecast errors.

Assuming that the forecast errors are normally distributed and that past trends continue into the future, there is a 95% chance that a future value, when it occurs, will be within approximately two standard deviations of the point estimate made in the time series forecasting method.

#### 8 Portfolio Management

#### 8.1 Markowitz Portfolio Analysis

The return rates are uncertain numbers with mean (% per week) and variance  $\sigma^2$ We can invest a proportion  $\alpha$  between 0 and 1 of our money into D, and the rest into N. Then we form a portfolio v such that the uncertain portfolio value is:

# $v = \alpha D + (1 - \alpha)N$

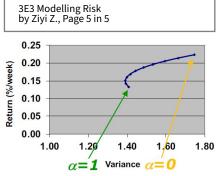
The expected return of portfolio v is:

$$r_v = \alpha r_D + (1 - \alpha) r_N$$

The variance of portfolio v is:

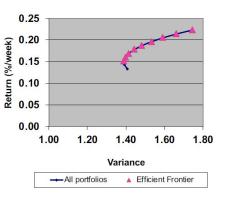
$$\sigma_v^2 = \alpha^2 \sigma_D^2 + (1 - \alpha)^2 \sigma_N^2 + 2\alpha (1 - \alpha) [\mathbb{E}(DN) - r_D r_N]$$

Mean-variance diagram:



# 8.2 Efficient Frontier

Portfolio is *efficient* if you cannot improve both return and risk at the same time.



Given any number  $x_1, ..., x_n$  of uncertain numbers and any proportions  $\alpha_1, ..., \alpha_n$ (non-negative and sum to 1) and corresponding portfolio with value:

#### $v = \alpha_1 x_1 + \ldots + \alpha_n x_n$

Given mean  $r_i$  of each  $x_i$ , mean portfolio value is:

$$r_{v} = \mathbb{E}(v) = \alpha_{1}r_{1} + \ldots + \alpha_{n}r_{n}$$

Risk of portfolio value, measured in variance, is:

$$\sigma_v^2 = \operatorname{var}(v) = \sum_{i=1}^n \sum_{j=1}^n \alpha_i \alpha_j \operatorname{covar}(x_i, x_j)$$

The efficient frontier can be found by minimizing var(v) subject to  $r_v \ge r$  and  $0 \le \alpha_1, \dots, \alpha_n \le 1$ .

# 8.3 Hedging

*Hedging* relies on negative correlation (statistical dependence) between *x* and *y*. Hedging reduces risk with few investments.

*Diversification* relies many/several different investments that have some statistical independence. Diversification is robust to positive dependence.

#### 8.4 Covariance and Variance of Portfolios

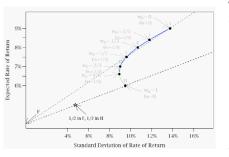
Variance is not an ideal measure of risk. It describes the risk of not being average. *Semi-variance* describes the risk of loss. Lower semi-variance:

semi-var
$$(v) = \mathbb{E} (\min (v - r_v, 0)^2)$$

Semi-variance equals 1/2 of variance if distribution is symmetric.

## 8.5 Market Portfolio

If a riskless asset is added to the portfolio, then investors can borrow and lend money. Let  $r_f$  be the riskless rate of return. Then any point on the line that connects a portfolio and the riskless asset forms a new portfolio. Such a line is called *capital allocation line*.



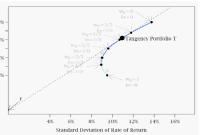
Let  $\alpha$  = proportion allocated to risky portfolio, *P*, and  $1 - \alpha$  = proportion allocated to risk-free asset, *F*. The expected return of the complete portfolio is:

$$\mathbb{E}(r_{v}) = \alpha \left[\mathbb{E}(r_{P})\right] + (1 - \alpha)r_{F}$$
$$= r_{F} + \alpha \left[\mathbb{E}(r_{P}) - r_{F}\right]$$

Since  $\sigma_v = \alpha \sigma_P$ , then  $\alpha = \frac{\sigma_v}{\sigma_P}$ . The equation of the capital allocation line is:

$$\mathbb{E}(r_{v}) = r_{F} + \frac{\sigma_{v}}{\sigma_{P}} \left[\mathbb{E}(r_{P}) - r_{F}\right]$$

The *capital market line* (CML) is the one with the highest slope among all capital allocation lines. The corresponding portfolio on the efficient frontier is called the *market portfolio*.



Any portfolio on the original efficient frontier is dominated by some portfolio on the capital market line.

Let  $(r_f, 0)$  be the risk-free asset and

 $(r_M, \sigma_M)$  be the market portfolio. A portfolio  $(r_v, \sigma_v)$  on the capital market line satisfies the following equation:

$$r_v - r_f = \frac{r_M - r_f}{\sigma_M} \sigma_v$$

# 8.6 Risk of an Asset

Total risk = specific risk + systematic risk:

- 1. *Specific risk* is also known as unsystematic, idiosyncratic risk. It is firm-specific and can be diversified away when you hold a number of assets.
- 2. *Systematic risk* is market-wide conditions and not possible to diversify away.

*Beta* for an asset is used to measure the risk that a security contributes to a diversified portfolio.

$$\sigma_i = \frac{\text{covar}(i, M)}{\sigma_M^2} = \frac{\text{covar}(i, M)}{\sigma_M \sigma_i} \frac{\sigma_i}{\sigma_M}$$

Beta for an asset can be obtained by conducting simple regression analysis for this asset (dependant variable) and the market portfolio.

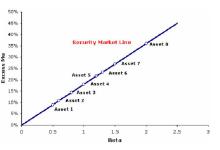
## 8.7 Capital Asset Pricing Model (CAPM)

The capital market line relates the expected rate of return of an *efficient portfolio* to its standard deviation, but it does not show the expected rate of return of an *individual asset* relates to its individual risk.

*Capital Asset Pricing Model* (CAPM): If the market portfolio M is efficient, then the expected rate of return  $r_i$  of any asset i satisfies:

$$r_i - r_f = \beta_i \left( r_M - r_f \right)$$

The *Security Market Line* (SML) is the line of Beta vs. excess return  $r_i - r_f$  of assets with a slope of  $r_M - r_f$ . It tells us the reward for bearing a certain level of risk.



(The End)